



Revision number: 2

Purchasing Agent: GLENDON MITCHELL

Item: CITRIX SERVER AND MANAGEMENT SERVICES PRODUCTS SOFTWARE, CONSULTING AND TRAINING

Vendor: 94666A DynaQuest Corporation
420 East South Temple, #330
Salt Lake City, UT 84111

Internet Homepage: www.server-based-computing.net

Telephone: (801) 594-8800

Fax number: (801) 594-8840

Contact: Mr. Skip Roberts

Email address: skip.roberts@dqcorp.com

Brand/trade name: Citrix

Price: SEE PAGE 2

Terms: SEE ATTACHED

Effective dates: 6/01/00 through 5/31/03

Days required for delivery: N/A

Price guarantee period: 1 year

Minimum order: None

Min shipment without charges: N/A

Other conditions:

THIS IS A NEW CONTRACT.

This is a multiple award contract. Users must review all the following contract within the environment of interest for optimal pricing and service: MA-1188. Document purchasing selection.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

**Discounts on Citrix Products**

Proposed Discount Structure for Citrix Products Purchased by the State of Utah	
Citrix CLP Level	Overall State Discount
OPEN	38%
A	39%
B	42%
C	46%
D	50%

The Discounts shown above will be applied to the Manufacturer's Suggested Retail Price (MSRP) at the time a given order is placed by the Agency

The CLP Discounts offered by Citrix for various point levels are shown below:

Total CLP Points	CLP Level	STD CLP Discount
less than 1,500	Open	0
1,500-2,999	A	25%
3,000-5,999	B	30%
6,000-10,499	C	35%
More than 10,499	D	40%

Systems/Network Engineering and Support Services

Discounted Rates Based on Time Commitment		
Time Commitment	State Discount from Open Rate	Sample Discounted rate*
None	28%	\$ 90
Week	32%	85
Month	36%	80
Quarter	39%	76
Semi-annual	42%	72
Annual	48%	65

**Health Check Server Maintenance Service**

	State Price (Annual Fee)
First server in farm (or single server)	\$1,995
Each additional server in same farm	1,195

Special Rate for Pre-Paid \$ Amounts

Pre-Paid Block \$ Amount	State Discount from Open Rate	Sample Discounted rate*
None	28%	\$ 90
\$ 5,000	32%	85
\$ 15,000	36%	80
\$ 35,000	39%	76
\$ 75,000	42%	72
\$ 125,000	48%	65

Citrix Training

Course	Days	State Price
WinFrame & MetaFrame 1.8 Administration	3	\$1,495
Advanced Citrix Server Implementation	2	\$ 1,195
Resource Management Services Administration	1	\$ 720
Installation Management Services Administration	1	\$ 720

Prices shown are per student for up to 5 students in the class. Additional discounts for over 5 students are shown below. Training materials are included in the price.

Total Students in Class from Same Agency	Extra Discount
6-8	7%
9-10	13%
Over 10	20%

Regularly scheduled courses are offered in Salt Lake City or Midvale. No minimum state enrollment is required for scheduled classes. Special unscheduled offerings at their facilities or on-site courses at State facilities can be arranged for 5 students or more.



Finet Commodity Code(s):

20628000000- Computer Systems. Process Control

20928000000-Communications: Networking, Linking, etc.

20938000000-Database

91828000000-Computer-Hardware Consulting

91829000000-Computer-Software Consulting

92045000000-Software Maintenance/Support